



## Our company

#### 1. About us

Based in Birmingham at the heart of the UK, Moflash Signalling is a leading independent manufacturer of alarms and signalling devices.

Formed from the Moflash Co Ltd in 1998, the company has grown dramatically over the last 24 years with the introduction of new product lines and the acquisition of leading signalling brands from other manufacturers, such as Clifford and Snell, allowing the manufacture of our electronic sounder now being produced in the Moflash factory.



#### **Visual signalling**

Our visual signalling range cover modern **LED** technology and the more traditional **xenon** beacon.





Industrial



Process & Control



Status Indication



Fire & Security



Explosive Environments



Marine



Automation



Safety & Protection



Wide Area



#### **Acoustic signalling**

Our acoustic signalling range includes horns, buzzers, bells & electronic sirens.



#### **Combined signalling**

Our products are also available in a combined version, giving you a dual audible and visual signal in one product.

#### 2. Our Story

2019 ---- Acquisition of Clifford & Snell

2018

KMeuroe

Acquisition of the French distributor KMEurop

Some highlights of the history that has made Moflash one of the leading manufacturers in the industrial safety industry. 2015

Moflash moves into its new UK Headquarters



- Moflash launches EXD ranges to the market
- Moflash Germany sales office opening
- Moflash South East Asia/Middle east sales office opening

2005

Acquisition of Klaxon Signals hooters, bells and buzzer ranges

2004-----

Acoustic products are added to the product portfolio

2001

The company starts to export outside of Europe:

Australia / South Africa / South East Asia

- 1999-----
- Moflash establish export distribution network
- Launch of company web site



Formation of Moflash Signalling Ltd

## 3. Our Clifford and Snell brand



Clifford & Snell is a world leader in the design and development of audible and visual signalling products, which includes a comprehensive range of Industrial and Hazardous area sounders, beacons and combination units.

Established in 1929, Clifford & Snell pioneered many innovative products & systems. In 1967 the company was responsible for the introduction of the world's first ever electronic sounder. This breakthrough in technology became the foundation for the development and production of future generations of products.













- ✓ Establish in 1929
- ✓ Long established brand for industrial, audible and visual signalling
- ✓ Over 50 years of design legacy
- ✓ Over 13,500 products sold per year
- ✓ Global sales of core industrial product
- ✓ Solid monthly sales year in year out

- ✓ Products sold in over 90 countries worldwide
- Standard products with regular pull through via distribution & partners
- Yodalarm & Yodalight has strong brand recognition
- ✓ Strong synergies with existing Moflash product portfolio

C&S brand

## 4. Our key figures





5. Our presence The expansion continues today, with a market presence in over 90 countries **Moflash offices** 

**Countries with distributor** 



# Our quality & commitment



#### 1. Our commitment

- ✓ With its programme of development, Moflash is in a strong position to keep meeting the increasing demands of a safety-conscious world.
- Our products are always available to meet the customer's needs. Moflash will try to modify or design a product based around your specific needs
- Our commitment to quality and service continues today as it did when we formed over 23 years ago. It underpins our focus and passion for our industry.

Bespoke A



Moflash can design and produce bespoke signals for specific projects, tailor made to meet the demands of customers

R&D



Through a forward thinking R&D program, Moflash is continually expanding their product range to offer customer base the very best signalling devices possible.

#### **International**



- In addition to the UK and German sales office, Moflash have two sales managers:
- > One based in the UAE to provide customer support.
- > One operating Nordic countries to develop the market

## 2. Our approvals

We operate to the current ISO9001 Quality System and are audited to QAN and QAR standards.

We also manufacture ATEX and IECEx approved products for Hazardous Area as well as EN54 and MED Approvals for Marine safe area applications.

In addition, country-held approvals such as VDS are also provided.





UK















ATEX directive 2014/34/EU covers equipment and protective systems intended for use in potentially explosive atmospheres.

#### **Marine Equipment Directive**

Sets out performance and testing standards to be met by marine equipment placed on board an EU ship

#### Fire detection & fire alarm

Series of European standards that includes product standards & application guidelines for fire detection and fire alarm systems.

## 3. Some of our partners



































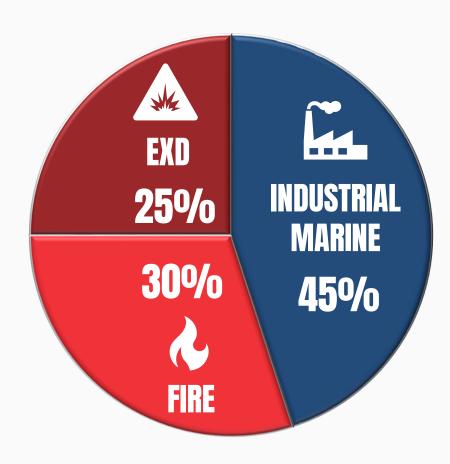






## End User Examples

We are branching out in the world



Percentage Split by Market

## 4. Our area of expertise





## Our product families





## 1. Our product ranges

#### Make Growth Faster

With 3 different general product lines, Moflash is constantly expanding and enriching its product portfolio.

Moflash offers a comprehensive range of signalling devices for a wide variety of applications and industries, including hazardous areas, industrial and process control, fire protection, security, marine, mass evacuation and transportation.



## 2. Our industrial visual signals



## 3. Our industrial acoustic signals

Our Acoustic Signals can be used for an array of applications such as, security, process control and depending on the level of sound required, a wide range of industrial applications. Other products are available within the Acoustic Signal range, including Bells, Air Horns and Multi Tone Electronic Sounders.



#### Buzzer

- Continuous and offer a single stage alarm
- Different sound output
- Compact design
- Wide operating voltage



#### **Electronic sounder**

- Wide selection of outputs, sizes and key features
- 2 stage alarms with 32 selectable tones
- Sound output from 105 to 120dB
- Suitable for fire, marine & industrial applications



#### **Motor sirens**

- 4 types of motorised sirens
- Very high sound output from 120 to 127dBOmni-directional 360° coverage
- Wide range of industrial signalling applications



#### **Bells**

- Traditional industrial & marine bells IP66
- Suitable for heavy duty industrial applications
- Economy bells for light commercial/industrial use

"From piezoelectric buzzers to electronic sirens and air horns"

## 4. Our explosive proof signals



For use in potentially explosive atmospheres, hazardous areas and very harsh environmental conditions.

- GRP or Stainless-Steel enclosure
- Sounder, Beacon or Combination
- LED or Xenon
- Up to 113dB
- Certified and approved ATEX et IECEx
- Zones 1, 2, 21 & 22 for Ex d range
- Zones 0, 1, 2, 20, 21 & 22 for IS range









Onshore & Offshore



Chemical & Petrochemical



Refineries



Oil & Gas



